

The EDS All-Industry Reception:

A Night to Remember!

The Events Center was abuzz Tuesday evening for the reimagined All-Industry Reception. For the first time in three years, attendees gathered to mingle, network and enjoy themselves. The environment was larger and livelier than ever. And of course, there was our ever-popular raffle featuring some of the year's hottest electronics.



iCan, the charismatic robot, entertained and interacted with guests.



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We made it!

By **David Loftus**, President & CEO, Electronic Components Industry Association



What a fantastic opportunity to be together again in Las Vegas — We are so happy to have all of you here for EDS 2022!

If you're reading this, it's safe to assume you've arrived safely, hopefully with minimal travel challenges. The past 2 years have taught us so many important lessons. One of the foremost is the immeasurable value of personal relationships. At the height of the pandemic, we were lucky to have technology substitutes like Zoom and Microsoft Teams. But most of us are cross-eyed from Zoom fatigue, and it's just not the same as a firm

handshake and a productive face-to-face meeting.

In 1961, Smokey Robinson and the Miracles recorded a great R&B classic, "You Never Miss a Good Thing (Until it's Gone)", co-written incidentally by Smokey and Berry Gordy. Ain't it the truth? We missed everyone in 2020 and 2021, but thankfully we are starting to get our lives back to the "new normal". I hope your week is filled with productive meetings that reaffirm the value of collaboration.



It is extremely heartening that the world has not fallen apart in our absence. Bookings and backlogs for most companies continue at unprecedented levels, and while the press bemoans the challenges of shortages, we see that as a good problem to have and an opportunity to further expand our capacity for a bright future. Thanks to all of our sponsors and attendees for your support, patience and flexibility. Have a wonderful week!

SHORT CIRCUIT



"I've gone back to the office, but I'm never going back to long pants!"



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EDS honors Robin Gray with Lifetime Achievement Award.

All of us at ECIA, ERA and GEDA would like to honor and thank Robin Gray for his years of counsel, direction and leadership in making EDS the premier event for the electronics components industry.

For the last 28 years, Robin has been a champion for our industry. "Robin's deep knowledge and insight have positioned EDS to be successful now and into the future," said Walt Tobin, CEO, ERA.

Over the years, Robin has presented on a variety of topics including—*The Dangers and Ramifications of Counterfeit Components*. As COO and General Counsel of ECIA and EDS, Robin has secured venues and overseen contract negotiations and operations for the annual EDS Summit.

"Over the past two years during this global pandemic, Robin has been a guiding force for all of us," said David Loftus, President and CEO, ECIA.

Please join us in thanking Robin for his stellar contributions and remarkable career.



David Loftus presents Robin Gray with the award at Tuesday's All-Industry Reception

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Congratulations to the Authorized Channel's 100th year anniversary!

Molex applauds the founders for their forward vision of what the electronics industry could accomplish to better society.

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SOMETHING TO THINK ABOUT

“Companies of all types have been affected by pandemic-related supply-chain disruptions, but many of the operational challenges they’ve faced ... were magnified by the pandemic, not caused by it.”

—Farid Ali, Harvard Business Review, Sept. 24, 2021

Pancon Connectors is back at the EDS Summit



At the EDS Summit Pancon Connectors offers the opportunity to win attractive prizes.

1st prize **Apple iPad Air**

2nd prize **Golf Gift Card for \$250**

3rd prize **Pancon Golf Balls (3)**



What do you have to do for it? A simple registration on our EDS page is enough: eds-summit.pancon-connectors.com

The prize-giving ceremony will take place on May 16, 2022. Winners will be notified in the short term.

If you have any questions or are interested, contact us:

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Pancon, based in Germany, is producing and distributing electromechanical components since 1968.

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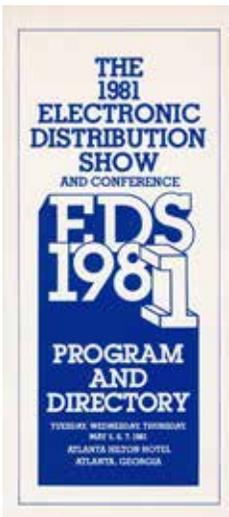


The roots of EDS run deep.

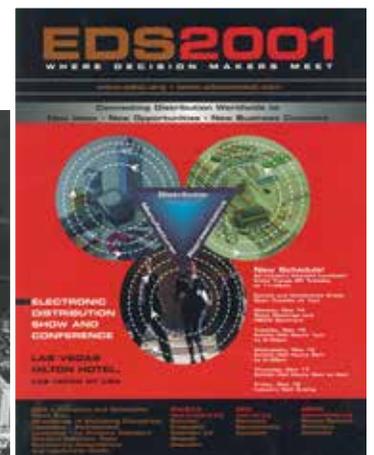
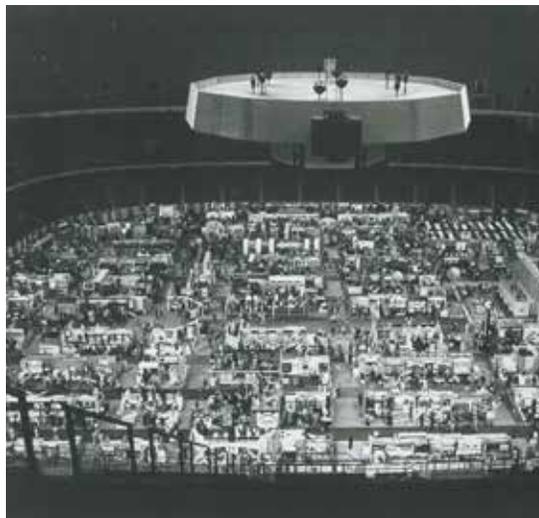


The roots of EDS run deep. It began in 1936 with the incorporation of the Radio Parts Manufacturers National Trade Shows which held its first event in 1937 in Chicago. The show remained in Chicago until 1964. By 1973, the board changed the rules to permit suite-only participation, reflecting new industry needs and the beginning of the upstairs-downstairs format. And in 1994, Las Vegas became the show's permanent residence.

With a single location, EDS began growing and evolving into the Summit we know today — with its unique format of scheduled, one-on-one meetings, educational programs and networking opportunities*.



Where the Electronics Industry Connects



*From the ECIA ebook *Electronic Component Industry Evolution, 100 Years of the Authorized Channel*

EDS in action today.



Jerry Watson, Mike Swenson and Ed Thurmes of Mel Foster Company.



Frank Flynn of Sager Electronics and Tom Wichert of TDK Lambda Americas



Joel Zaens and Juliet Fajardo of TDK Lamda Americas with Joe Norton and Paul Kopp of Sager.



Pamela Cheng, seated right, and the Micro Commercial Components team presented the *Outstanding Channel Partner Award* to Heather McGriff and Kristin Schuetter (seated, center) of Mouser Electronics

Spark 2.0 is coming this fall!

Do you have employees who've previously participated in the Spark 1.0 Professional Development Group? Register them now for Spark 2.0!

Spark 2.0 is an advanced program focused on leadership skills and abilities to face current challenges in the electronic components industry. Your employees will gain an understanding of market demands that drive the creation of innovative technology products and services. This program provides insight into the changes in the external environment and the health of the industry. Slots are extremely limited. Spark 2.0 is currently in development. For registration information and scheduling, contact Jennifer Smith at jennifer.smith@jmssynergy.com.



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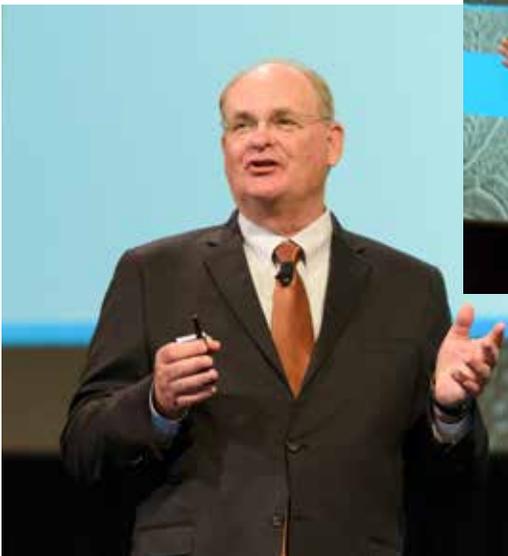
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Wednesday kicked off with inspiring TTI Breakfast



Mike Morton, TTI CEO



Glenn Smith, President and CEO of Mouser Electronics

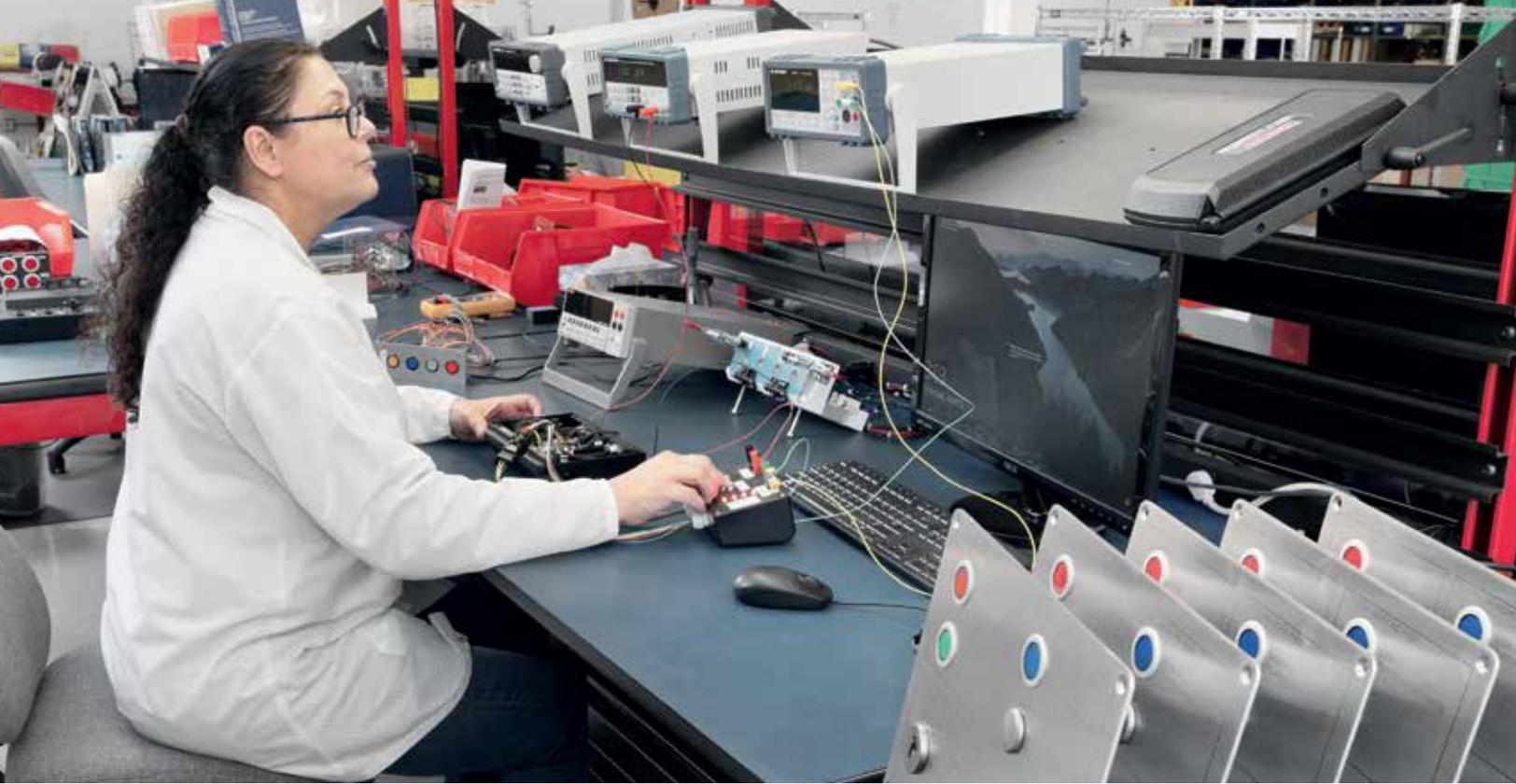


John Drabik, TTI President, Americas



Michael Knight, President, Exponential Technology Group.

The leaders spoke to an audience of 800+ on the significant growth TTI has enjoyed over the last year and confidently forecast the continuing trend.



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YAGEO, established in 1977, is a leading global electronic component company with capabilities on a worldwide scale, including sales, production and R&D facilities in Asia, Europe and the Americas.

KEMET, established in 1919, helps customers build tomorrow with the broadest selection of passive components, including capacitors, resistors, magnetics, circuit protection, sensors actuators and more.

PULSE, established in 1956, is a leader in technology, design and manufacturing of passive electronic components, including power and networking magnetics, current sensing, cable harnesses, power supplies, antennas and connectors.

In 2022, YAGEO acquired Chilisin, the world's 3rd largest supplier of inductors, as well as a complete offering of power transformers, RF components and ethernet transformer products. Chilisin will sell its product through the PULSE brand.

YAGEO Group products are widely used in all electronic applications, including automotive, industrial, 5G, IoT, cloud/data center, telecommunications, power supplies, medical, aerospace, alternative energy, computers and peripherals, and consumer electronics.

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